

Percy E. Pool
Lead Engineer – Network Engineering
National OSP Engineering Support Staff



600 Hidden Ridge
MC: HQE02N36
Irving, Texas 75038

Phone 972 718 7678
Fax 972 719 7242
percy.pool@verizon.com

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Mr. Steve Blume
Applied Professional Training, Inc.
6976 Mimosa Drive
Carlsbad, CA 92009

Dear Steve,

Thank you for your recent presentation to Verizon Engineers at the 2006 T&P/ICEP Seminar. Your presentation on Power Systems High Voltage Protection and Safety was extremely informative and was presented in a clear and understandable manner. It is apparent that you know the subject matter and possess excellent teaching skills. Much positive feedback was received from those in attendance.

You are an active participant in the Wireline Subcommittee of the IEEE Power Engineering Society and have made numerous contributions to several of the Standards that this group has worked on such as IEEE 487 and IEEE 1590. This is indicative not only of your background and expertise, but also of your desire to share your knowledge with others in the industry.

Best Regards.

A handwritten signature in black ink that reads "PEP" followed by a stylized "Pool".

Percy E. Pool, P.E.
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